



PRODUCTS:

Natural Stone - Granite, Limestone, Marble, Slate, Onyx

Quartz Surfacing - Cambria, Cesar Stone, Viatera (LG), Silestone, Zodiaq (DuPont)

Butcher Block - Natural wood products

APPLICATIONS:

COUNTERTOPS and other traditional ornamental applications

WALL CLADDING and special flooring applications

SERVICES:

Custom Fabrication - With all of our resources, it is possible to customize virtually any design: CNC, Waterjet cutting, full shop capabilities, two 8-hour shifts daily with 30-40 full-time employees. Three bridge saws, two CNCs, three in-line edging machines and over 15,000 square feet of production floor space.

Installation - All of our countertop products are installed with our own employees transported to your job site in company-owned trucks.

Inventory - We stock over 300 different natural stones (1500 slabs and growing).

Showroom - We welcome you to visit our Showroom. Meet with our knowledgeable team to discuss proper stone specifications, view samples and kitchen & bath vignettes, and tour our Stone Gallery. Many times our customers or design professionals can find the right product in-stock here in our Gallery. We also can accommodate your direct involvement in layout and placement of templates on your specific slabs.

Wholesale Network - Items not in our inventory are readily available through our extensive vendor network. We maintain good relationships by promptly meeting our obligations, thereby ensuring the best price and service from our vendors. This translates into jobs completed on time and with the best quality available.

Shop Drawings - On staff and 3rd party CAD capabilities, full size plotting, quick turn-around. We can save time and help keep schedules on track by controlling this part of the process in-house and resolving design issues in the plan stage rather than the day of installation.

Design - With our extensive experience we can assist with many design issues. From proper substrate design to avoiding ADA pitfalls we can help avoid call-backs and delays in C of O.

Direct Importing - From ornate, hand-carved elements to low cost production items for hospitality and multi-family projects, we handle the whole spectrum. We also import many of our own slabs to control quality and price.

Estimating - We can give a quick over the phone, down-and-dirty, beat-the-buzzer price as well as the very reliable complete per the documents price. Our extensive knowledge allows us a unique ability to offer creative Value Engineering options.

Quality Assurance - As active members of the Marble Institute of America we adhere to the highest industry standards. We carry a consistent A+ rating with the Better Business Bureau.

Price - We will provide you with the best combination of price, quality and service in this market. We urge you to always select a reputable and capable firm for your natural stone and engineered stone products. We will always provide exceptional quality and service at the lowest possible price. We are committed to earning your trust and continually proving ourselves trustworthy.

Negotiated Work - While we respect the need for the General Contractor to obtain the low qualified bid, we also recognize the stone countertop portion of any job is usually a small percentage of the overall project. Since the countertops occur so late in the project schedule, it is important for this portion of the job to be handled professionally and with the utmost assuredness that it will be correct and on time so as not to risk rejection or delay in obtaining the Certificate of Occupancy.

Safety - We are OSHA compliant in every aspect of our work, both in our shop and at your work site. We are insured to an aggregate \$5 million limit and are bondable.

Thank your for your consideration.

Respectfully,

David Rymer

President

Delta Granite and Marble, Inc.